



<

Florian Jörgens

>

Hacked!  
72 hours of a  
CISO's nightmare

A tabletop exercise



# Florian Jörgens

Chief Information Security Officer, Vorwerk

- PricewaterhouseCoopers, IT-Auditor, 2013 - 2016
- E.ON, Information Security Manager, 2016 - 2019
- LANXESS, CISO, 2019 - 2021
- FOM, Lecturer, research assistant, since 2015
- HS Fresenius, Lecturer, since 2017

# Procedure



**Round 01**

**Round 02**

**Round 03**

At the end of each round, there are different possible actions that can be named by a show of hands.



# Introduction

# INTRODUCTION

During the day 31.10. (Sunday) the CISO received information about a series of IS Incidents:

INC0012411 - Phishing Mail received

INC0012412 - Phishing Mail received

...

INC0012413 - PC shows Skull, User cannot work

INC0012414 - PC shows Skull, User cannot work

INC0012416 - PC shows Skull, User cannot work

INC0012419 - PC shows Skull, User cannot work

...

IT declares INC0012445 Major Incident because of increasing Incident numbers 12411-12444.

MoD (Manager on Duty) informs CISO by phone call; MiM Service Provider (Major Incident Manager) assigned.

[illegible]

# INTRODUCTION

We, the Green Devils are a professional cyber crime group beeing very successful in the last 2 years with over 100 customers worldwide.

Our technology is unbeatable and you do not have any chance to decrypt the files yourself. If you try using other than our software your files will become corrupted. We encrypted your PCs and databases and we saved your customer data on our systems.

YOU NEED OUR SOFTWARE AND OUR ENCRYPTION KEY TOGETHER WITH YOUR Company ID TO DECRYPT.

We give you 92 hours to pay the ransom of \$2 Mio US-Dollars in Bitcoin.

If you do not pay within this time frame we will send first 100 customer data to social media channels. Prepare yourself for Bitcoin payments.

For every hour payed later, payment increases by 5%.

For every day you pay later, we will disclose another 100 customers.

After another 72 hours all your customer data is disclosed and the encryption key is deleted.

Timer: 91:30 Please contact: [GD@protonmail.com](mailto:GD@protonmail.com)

# What do we do first?

01

CISO: Engages Forensic  
company

02

CISO: Create MS Teams  
INC-0012425  
and invite participants

03

CISO: Validates IS Emergency,  
Declares IS Emergency Case by  
writing email or phoning





Round 01

# INTRODUCTION

We, the Green Devils are a professional cyber crime group beeing very successful in the last 2 years with over 100 customers worldwide.

Our technology is unbeatable and you do not have any chance to decrypt the files yourself. If you try using other than our software your files will become corrupted. We encrypted your PCs and databases and we saved your customer data on our systems.

YOU NEED OUR SOFTWARE AND OUR ENCRYPTION KEY TOGETHER WITH YOUR Company ID TO DECRYPT.

We give you 92 hours to pay the ransom of \$2 Mio US-Dollars in Bitcoin.

If you do not pay within this time frame we will send first 100 customer data to social media channels. Prepare yourself for Bitcoin payments.

For every hour payed later, payment increases by 5%.

For every day you pay later, we will disclose another 100 customers.

After another 72 hours all your customer data is disclosed and the encryption key is deleted.

Timer: 76:30 Please contact: [GD@protonmail.com](mailto:GD@protonmail.com)

# PCs infected



Now ~130 PCs show this symbol,  
up from ~40 31.10. when the  
IS Emergency Case was  
declared.

Employees affected so far are  
from different parts of the  
organization.

# Mail from CISO Pro Network



Hello CISO,

this morning we had an IDS alert of some suspicious network traffic, which appears to beacon to a HTTP server randomly every 50 seconds. We believe that this might be related to a ransomware threat that we recently received and are currently trying to identify the source and destination of this traffic. We suspect that we may not be the only organization targeted by this threat. We recommend you check for possible infections in your network too.

Thanks  
CISO Pro

# Shops infected



As of 1.11. at 10:00, 25 shops that opened on 1.11. at 9:00 and booted PCs in online mode were infected.

(our other 24 shops are closed on 1.11. because of public holiday)

# What needs to be done now?

CISO: Explains situation to SMT,  
collects action items, creates plan

Containment (further PCs, network,  
servers) and defense

Business impacts  
discussed

Initial stakeholder information  
(Employees, workers council, law  
enforcement authority)

Core Team: Create action plan &  
communication plan

SMT:  
Think about budget and  
additional help

Discuss situation with SMT

Analyze other Incidents in Ticket  
Tool

Engage Forensic company

Discuss potential Data Protection  
impact and decide whether/when  
authorities will be informed



Round 02

# INTRODUCTION

We, the Green Devils are a professional cyber crime group beeing very successful in the last 2 years with over 100 customers worldwide.

Our technology is unbeatable and you do not have any chance to decrypt the files yourself. If you try using other than our software your files will become corrupted. We encrypted your PCs and databases and we saved your customer data on our systems.

YOU NEED OUR SOFTWARE AND OUR ENCRYPTION KEY TOGETHER WITH YOUR Company ID TO DECRYPT.

We give you 92 hours to pay the ransom of \$2 Mio US-Dollars in Bitcoin.

If you do not pay within this time frame we will send first 100 customer data to social media channels. Prepare yourself for Bitcoin payments.

For every hour payed later, payment increases by 5%.

For every day you pay later, we will disclose another 100 customers.

After another 72 hours all your customer data is disclosed and the encryption key is deleted.

Timer: 72:30 Please contact: [GD@protonmail.com](mailto:GD@protonmail.com)



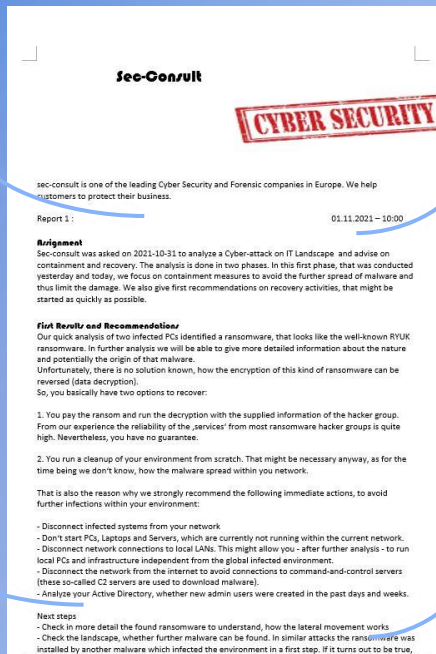
# Security Report

## Disconnect

- Infected Systems
- Network connections to local LANs
- Network from the internet

## Analyze

AD - new admin users created? Compromised?



## Check

- Ransomware: Lateral movement
- Landscape: Further malware
- Backups: For infections
- Plan setup of new network segments

# More PCs infected



Current overview of IS  
Incidents show that now more  
than ~200 PCs show this  
symbol.

In total around 300 PCs: more  
than ~200 PCs and more than  
~70 in shops.

# Applications not reacting

System	Function	Affected users
SAP P01	Sales, Logistics	560 (D, A, F )
CRM	CRM, Sales Orders	500 (D, A, F )
SAP P30	Sales, Logistics, Material Master Data	100 (VIN)
Futura POS Server	Server component of local shop systems	50*2 (D)
HVP	Advisor portal Germany	8000 (D)

# Social media post



**Geraldine Pinto** ▶ **Company** ✓



01. Oktober um 09:54 · 🌐

Hello Community, I heard from an acquaintance that her company had been hacked. Now I'm afraid that my kitchen appliance, which is connected to the Wi-Fi network, will infect my other appliances. As a precaution, I disconnected it from the WLAN, but now I can't cook any more. No one at the hotline could give me an answer.

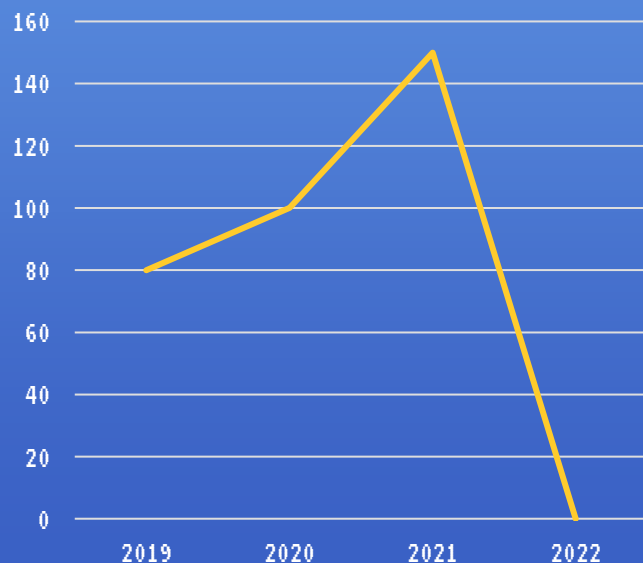


2

22 Comments

# Request from sales manager

Turnover in billions



Dear Ladies and Gentlemen,

Our commercial agents currently have no access to the commercial agent platform and are therefore unable to process orders and payments.

As we cannot estimate when the commercial agent platform will be available again, we would like to ask you to decide which information and recommendations for action we should send to our commercial agents to place orders and pay out commissions.

Yours sincerely

Gordon Gekko, Germany Sales Management

# Call from News Paper to Head of Press Office

Hello press office

Is it true that you have been hacked?

According to our sources, various employees and sales staff have no longer have IT access.

Can you confirm this?

What does this mean for owners of a kitchen appliance or a robot vacuum cleaner?

Have these devices also been hacked?

If so, what are the consequences, how can your customers behave?

How high do you estimate the total damage?

What are you doing now?

How long will it take you to get the problem under control?

The press office has asked the News Paper for **an hour** to think about the questions  
and is now asking for guidance on the answers.

# What needs to be done now?

Advise shops to take off POS from network and work in offline mode

Alternative work scenarios for shops and sales representative ?

Isolate all infected systems; separate network segments to the maximum possible extend; specifically, the network of production sites should be separated

Requests proposals for emergency operations from IT Service and from Business (e.g. Offline form for Sales Orders)

Request analysis of admin users created

Request to analyze activities of new Domain-Admins

Ask Group IT/Service Provider to check availability of un-encrypted backups / Ask them to analyze recovery procedure and timing

Request IT to prepare for clean network segments for potential recovery activities

Evaluate contact with Hackers (what do they want, what do they have in their hands)

Evaluate necessary steps for potential bitcoin payments

Communication strategy and watch on social media / how to reach employees

Discuss options to reach employees in order to prevent further spread (do not connect PC to company network)



Round 03

The image shows a blue rectangular screen with a black border. In the center, the text "Round 03" is displayed in a yellow, pixelated font. On the left side, there are four small white dots arranged vertically. On the right side, there are several white diagonal lines. At the bottom, there is a horizontal white bar. The screen is set against a grey background with some decorative elements on the left and right sides.



# INTRODUCTION

We, the Green Devils are a professional cyber crime group beeing very successful in the last 2 years with over 100 customers worldwide.

Our technology is unbeatable and you do not have any chance to decrypt the files yourself. If you try using other than our software your files will become corrupted. We encrypted your PCs and databases and we saved your customer data on our systems.

YOU NEED OUR SOFTWARE AND OUR ENCRYPTION KEY TOGETHER WITH YOUR Company ID TO DECRYPT.

We give you 92 hours to pay the ransom of \$2 Mio US-Dollars in Bitcoin.

If you do not pay within this time frame we will send first 100 customer data to social media channels. Prepare yourself for Bitcoin payments.

For every hour payed later, payment increases by 5%.

For every day you pay later, we will disclose another 100 customers.

After another 72 hours all your customer data is disclosed and the encryption key is deleted.

Timer: 52:30 Please contact: [GD@protonmail.com](mailto:GD@protonmail.com)

# Feedback from IT Service on affected systems

Since Sunday 31.10, when ransomware was detected, we analyzed our landscape for potential infections which will last around another 2-3 hours as we have hundreds of servers.

So far we can say that no more than the systems in the following two injects are affected.

- 
- P01 was shut down
- Employees were sent home
- All other systems also shut down

# And more PCs infected



Current overview of IS Incidents show that now more than ~500 PCs show this symbol.

Additionally, we see several home office PCs infected ~ 80.

Repair Center PCs were infected as well: 20 PCs

In total around 700 PCs (including shops infected). Macs and company smartphones are not affected.

## Backup information of applications infected

System	Function	Data backup media
SAP P01	Sales, Logistics	Daily on Disk DelleMC
CRM	CRM, Sales Orders	Daily on Disk DelleMC
SAP P30	Sales, Logistics, Material Master Data	Daily on Disk DelleMC
Futura POS Server	Server component of local shop systems	Daily on Disk DelleMC
HVP	Advisor portal Germany	Daily by Service Provider

# Backup/Recovery Details: Clients

Before! Make sure network segment for installation is not infected and separated from company or wait for clean new network.

New installation of PCs and Laptops: **8 hours**

We have 4 employees in Field Service and each can do a max of 10 in parallel (need LAN not WLAN).

- Employees are asked to bring their PC/Laptop to the central Field Service.
- New installation of shops: **5 hours**
- We have 3 IT field service employees. One field service employee can do 2-3 PCs in these 5 hours. They have to travel to a shop. We can allocate additional dispatched service employees but with some upfront time of 1 day at least.

# Backup/Recovery Details: Server

Answer from Group IT:

Backups of SAP systems are **unencrypted** and can be used for recovery! Retention period 28 days.

Recovery:

Separate all SAP servers from network first - SAP DB Server (Database Oracle) recovery (application servers are not affected)

**We estimate a minimum of 2 days per system.**

We need 2 SAP Basis Experts and one key user per module for testing.

Restore from Data Backup - Oracle rman backup

Test system functionality by SAP Basis, Test by key users

Data Gap to be analyzed: Lost records

In total we estimate **3 days for SAP systems** to be up and running and another week at least to analyze and close data gaps caused by not running interfaces. We need key users for all systems for support .

# The press: Bildzeitung



# Law Enforcement



CISO involved LKA & ZAC actively

We would like to inform you about a similar attack at another German company which is also infected.

We know from experience that this particular hackergroup most likely did not extract large amounts of data.

We would like to offer help in forensic analysis.

We can ensure a constructive interaction and confidentiality.

LKA = Landeskriminalamt → State Office of Criminal Investigation

ZAC = ZAC Zentrale Ansprechstellen Cybercrime → Central Cybercrime Contact Points



# Call from Supervisory Board

Dear members of the Executive Board,

Thank you for the timely information about the hacking attack that took place. We would like to ask you for further information:

What damage was caused?

What countermeasures are being taken?

What can the Advisory Board contribute to solving the problem?

Please keep us informed about further events.

Yours sincerely

Supervisory Board

# What needs to be done now?


Business Impact Analysis (financial, reputation) vs. Bitcoin payments

backup estimation overall clean network setup (3 days), then (servers~5 days) and  
(PCs~20 days)-> in total 23 days

Production discussion (when no sales orders are created)

Request Hacker Group to present leaked data example (email)

How to reach employees (at home without PCs, with encrypted PCs and in office  
environment)



Conclusion  
after 9  
rounds

The image features a blue rectangular frame with a black border. Inside the frame, the text "Conclusion after 9 rounds" is displayed in a yellow, pixelated font, centered horizontally and vertically. The frame is decorated with various elements: a light blue 3D-style corner piece in the top-left, a light blue 3D-style corner piece in the top-right, a light blue 3D-style corner piece in the bottom-right, a light blue 3D-style corner piece in the bottom-left, a light blue 3D-style corner piece in the middle-left, a light blue 3D-style corner piece in the middle-right, a light blue 3D-style corner piece in the middle-bottom, and a light blue 3D-style corner piece in the middle-top. Additionally, there are four small light blue circles arranged vertically on the left side of the frame, and a series of light blue diagonal lines on the right side of the frame.

# Progress after 4 weeks

It took 4 weeks to recover

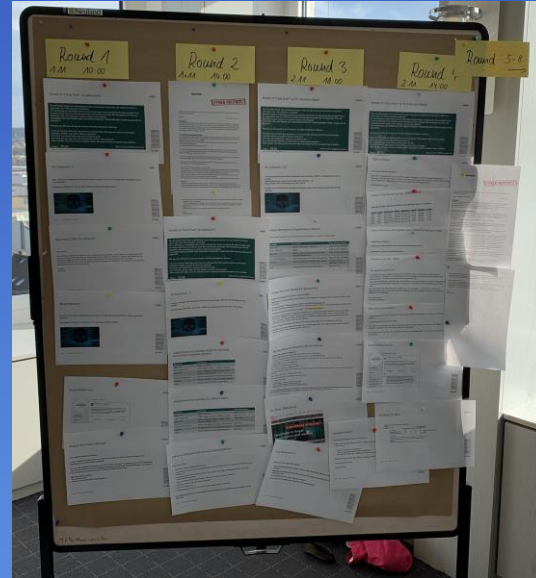
Additional external IT Service  
technicians were hired for PC recovery  
of remote locations

There are still data gaps to be  
analyzed because interfaces were  
not running during the shutdowns  
(manual work)

Social Media now quieter

Servers were up and running after 9 days, but Application Recovery  
lasted longer due to tests, integrity checks and manual data  
corrections

# 4-hour exercise



Participants: COO, CFO, CIO, CISO, Head of Communications / Data Protection / IT Security / Finance Switzerland, Member of IS Group, + external consultants

RODNI

Return on  
“damages not  
incurred”

# 2019: LANXESS

**Spionageversuch: Chemiekonzern Lanxess im vergangenen Jahr gehackt**

In der zweiten Hälfte des Jahres 2019 wurde im Netz von Lanxess Spionage-Malware entdeckt. Recherchen deuten auf die (wohl chinesische) Hackergruppe Winnti.

CHEMIEKONZERN

## **Lanxess ist Ziel eines Hackerangriffs geworden**

31. Januar 2020

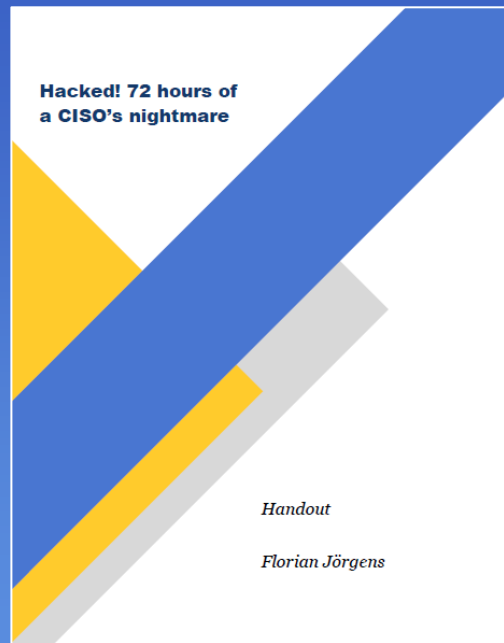
Hinter der Attacke steht laut einem Bericht eine Gruppe mit dem Namen „Winnti“. Ihr werden Verbindungen zur chinesischen Regierung nachgesagt.

31. Jan. 2020 | 12:25 Uhr | von Jona Goebelbecker

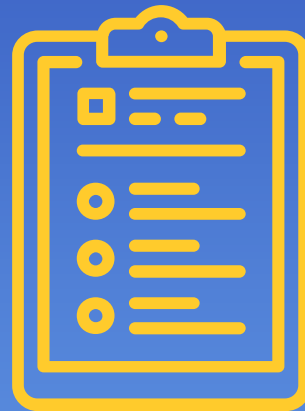
Mutmaßlich chinesische Gruppe

**Lanxess offenbar von Hackern angegriffen**

# Handout



- **Communication**
  - internal
  - External
  - Templates
- **Service-Partner**
  - Overview global
  - Overview local
- **Technical Topics**
  - SMS-Gateway
- Network Segmentation
- Backup & Recovery
- Crisis Documentation
  - Processes
- Emergency Shutdown
- Recovery Process







Florian Jörgens



# Questions?



[linkedin.com/in/florian-jorgens/](https://www.linkedin.com/in/florian-jorgens/)